

HFAN

HOME FURNISHINGS NEWS FOR INDUSTRY DECISION MAKERS

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HOUSEWARES

**Air
Apparents**

FLOOR COVERING

**Flights of
Fancy in
Atlanta**

TABLETOP

**Josie Natori:
From Underwear
to Giftware**

TEXTILES

**Matouk's
Upscale
Success**

On Target

The retailer looks to hit the bull's-eye on home with its new formats and international expansion.





Sutherland

THE POOLSIDE ARMLESS CHAIR-WOVEN is part of Sutherland's new Classic Wovens, a grouping of the company's most popular designs reimagined in a synthetic woven material. The designs feature

clean lines, impressive silhouettes and refined style designed by the late John Hutton. The modular nature of Poolside means individual pieces can be combined with

each other and with Sutherland teak items for a variety of combinations. Additional pieces include corner tables and occasional tables. sutherland-furniture.com

Gloster

GLOSTER'S HAVANA COLLECTION, designed by Povl Eskildsen, has been further extended for the 2011 season with the addition of two dining tables, a curved dining bench and a straight dining bench. Teaming naturally textured, braided arms with variegated willow or sienna colored all-weather wicker over an "invisible" powder coated aluminium frame, the new Havana dining products offer all the design details of the classic items, with the added bonus of enhanced seating flexibility. "Reassuringly familiar in styling, Havana shows how man-made wicker can be used to best effect," the company said. "Natural colors, soft textures and rustic accents make this collection as beautiful as it is practical." gloster.com



Agio

THE ARRINGTON FIREPIT CHAT GROUP features a slate and porcelain topped portable propane firepit, and 360-degree swivel-and-tilt seating. Durably crafted chairs include oversized scrolled arms and the beauty and comfort of premium weather-resistant cushions. "Agio's Arrington collection gives your customers access to instant entertaining savvy," the company said. "Customers continue to seek out the warmth and ambience of outdoor fire. Agio gives you the opportunity to meet those demands." agio-usa.com



Pride Family Brands

NEW FROM PRIDE FAMILY BRANDS are the Castelle Fire Pits, designed to create warmth and enhance outdoor enjoyment. The Fire Pits come in two sizes, 48-inch round and a 32-inch by 48-inch rectangular model, and are designed for weather resistance and ease of use. Both sizes include a base featuring Pride's signature, handwoven aluminum detailing. Each Fire Pit features a door for easy access to the propane storage area. "By incorporating hand crafted quality and top selling designs, the Castelle Fire Pits will set themselves apart in the casual marketplace," said Jamie Lowsky, CEO, Pride Family Brands. pridefamilybrands.com

CONSUMERS THAT BLOW OUT A FLIP-FLOP and step on a pop top can cruise on back home and relax with new Margaritaville Outdoor furniture and accessories. Colorful items including Adirondack-type chairs, a tiki bar and sidetables feature island styles and tropical designs.

The Adirondack chairs come in two sizes, deluxe (oversized with higher back and extra-wide armrests) and original. Consumers can choose from seven different graphic designs including Somewhere Seaplane and Rum Run. margaritavilleoutdoor.com

Margaritaville Outdoor

